

ANDREW WOMMACK MINISTRIES - EUROPE
ANNUAL REPORT AND ACCOUNTS
FOR THE YEAR ENDED 30TH JUNE 2011

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ANDREW WOMMACK MINISTRIES - EUROPE
TRUSTEES' ANNUAL REPORT
FOR THE YEAR ENDED 30TH JUNE 2011

1. Legal and Administrative Information:-

Charity:-	Andrew Wommack Ministries - Europe
Registered Company Number:-	06569927
Registered Charity Number:-	1124541
Governing Document:-	Memorandum and Articles of Association - Incorporated 18th April 2008
Charity transfer:-	On 30th June 2008 the net assets and activities of Andrew Wommack Ministries - Europe, charity number 1032438, an unincorporated association, were transferred to the company, the company being dormant until that date.
Directors/Trustees:-	Andrew Wommack Jamie Wommack Robert Ward Trevor Lancashire John Donnelly
Chief Executive Officer and Company Secretary:-	Will Graham
Address:-	Grace International Centre, Leamore Lane, Walsall, WS2 7PS.
Statutory Auditors:-	Baldwin McCranor Limited, Chartered Certified Accountants, Clifford House, 38/44 Binley Road, Coventry, CV3 1JA.
Solicitors:-	Anthony Collins Solicitors LLP, 134 Edmund Street, Birmingham, B3 2ES.
Banks:-	Unity Trust Bank plc., Nine Brindleyplace, Birmingham, B1 2HB. Barclays Bank plc., The Bridge, Walsall, WS1 1LR. Ulster Bank plc., 37 High Street, Carrick Fergus, Co. Antrim, BT38 7AN.

ANDREW WOMMACK MINISTRIES - EUROPE

TRUSTEES' ANNUAL REPORT

FOR THE YEAR ENDED 30TH JUNE 2011

2. Objectives and policies:-

The Charity "Andrew Wommack Ministries - Europe" exists to serve the public by providing teaching on the Gospel of Jesus Christ to anyone and everyone, regardless of their ability to pay. Methods employed include regular television programmes on Christian broadcasting channels, distribution of audio, DVD and written materials, conferences and meetings and a website in multiple languages.

Free access to the teaching of Andrew Wommack is the objective which continues to underpin all activity. As has always been the case, any person may request up to 3 CDs per week, from an extensive catalogue, without any charge whatsoever. Free downloads from the same catalogue can also be accessed on the website www.awme.net.

3. Review of development, activities and achievements, including plans for future periods:-

It has become more evident in the last 12 months that many people throughout the various nations of the world need to hear the gospel in their own language.

Daily, throughout the year, requests come from all over the world, for materials, conferences, and translations of books. The main development focus will continue to be meeting these needs. During the past year, we have added a number of new languages to our list of translations: Singhalese, Finnish and Swahili in addition to various dialects. The website, www.awme.net, now provides free resources in 17 languages, plus English.

The prayer line and encouragement department ministered to over 16,000 people during the year, with many people being helped to access the healing power of God for physical, emotional and circumstantial difficulties. During the year, we increased the number of volunteers who help in this department and continue to develop the prayer line.

Throughout the world the Daily Gospel Truth television programmes continue to air on God TV, Daystar, TBN and Church Channel, making the work of the ministry accessible to most of the world's population. The programme, along with DVD's of recent conferences in Hong Kong and Germany, continued to be aired on God TV.

Television programming, dubbed into Hungarian, Russian, Finnish and Dutch continue to be aired on Pax TV in Hungary, CNL TV in Russia; the Family Channel in Holland and TV7 in Finland.

Throughout Europe, and in countries further afield, we continue to seek opportunities to minister the gospel to those in need. We continue to develop an association with ministers and churches in some 25 countries across the world. Financial support has been given to church building projects in the UK, Bible schools in Holland, South Africa, Hong Kong and Russia along with mission work in Uganda, France, Germany and China.

Gospel truth seminars were held in Amsterdam, France, Italy and Germany in 2011. Our Grace and Faith Family Camp was held at Stoneleigh Park, Warwickshire again, and all events were well attended; live streaming was made available through our website, increasing the number of people who could benefit from the conferences without incurring travel costs. A church leaders' conference was held in Buxton in October and through this, the charity seeks to support church leaders by providing a forum for meeting other leaders, as well as offering a short time of personal spiritual refreshment.

The charity supplied, free of charge, 16,196 CDs, 1,159 DVDs and 2,075 books, during the year. Almost every audio teaching in our catalogue is available for free download on our website; making public access free and easy, as well as helping to keep production costs down. E-books continue to be added to the website, in English and other languages.

ANDREW WOMMACK MINISTRIES - EUROPE

TRUSTEES' ANNUAL REPORT

FOR THE YEAR ENDED 30TH JUNE 2011

3. Review of development, activities and achievements, including plans for future periods:- continued

The website, www.awme.net, received on average 21,000 visitors each month, to view the free articles, download the free audio files, purchase products or make donations. The website is continually evaluated and developed as we seek to increase the free availability of teaching on the Gospel of Grace through Christ Jesus.

During the year the ministry set up accounts in You Tube and Twitter, making the teachings more accessible to the public. The number of viewings on You Tube during the year was 60,000 and the number of followers on Twitter was 4,200.

Charis Bible College Walsall graduated 72 students in May 2011, 24 having completed the one year course, 34 the two year diploma course and 14 the apprenticeship programme. In September 2011, there is an expected enrolment of 100 students.

A correspondence course is also available to those who cannot attend the full time course and 42 students completed their course in this year. The Correspondence course is currently being accessed by over 1,600 students worldwide with the largest concentration being in the Far East and Africa. It is envisaged that through the bible colleges in South Africa and future developments in the Far East as well as Europe, many more students will participate in the teaching, both by full time attendance and by correspondence.

Charis Bible College Belfast graduated 6 first year students and 3 second year in May 2011 and is expecting 10 new students in September 2011.

The charity's donor and partner base continues to contribute about two thirds of operating funds. Whilst the largest donor country is UK, 94 other countries, including the Middle East and Far East, contributed to a total of £501,000.

The offices in Hungary, South Africa and India continue to grow, providing access to the ministry's teaching materials in those areas and, in many cases, in local languages.

European development continues with the official opening of the new German office in September 2011.

During 2010-11 the Charity purchased Grace International Centre (which was part occupied by the charity on a lease basis). Whilst this building requires significant refurbishment, which has commenced, it is evident that this is our best accommodation option at present.

4. Relationship with other charities:-

The Charity has a close working relationship with Andrew Wommack Ministries Incorporated in the USA. The latter produces the master audio and DVD discs, as well as the television programmes which it allows the Charity, at no charge, to copy and distribute. The successful future of the Charity is largely dependent upon the continuation of the present or similar arrangement for the supply of material. The Charity also regularly supports local evangelism and Bible teaching throughout Europe and the Far East.

ANDREW WOMMACK MINISTRIES - EUROPE

TRUSTEES' ANNUAL REPORT

FOR THE YEAR ENDED 30TH JUNE 2011

5. Review of financial aspects:-

In spite of an ever tightening economic environment, we are pleased to report an 11% increase in income for normal activities this year. Total Income for 2010/11 was £2,114,453, of which £1,894,934 related to normal activities and £219,519 was received in response to the Building Fund appeal.

Expenditure increased by 12% to £1,942,507 in total.

The Charitable Fund closed the year at £1,128,680. This includes the freehold property purchased in the year.

6. Reserves:-

The Free reserves, i.e. unrestricted funds represented by net current assets, stands at £266,277. The Trustees consider that these resources are adequate to meet the Charity's ongoing commitments and requirements.

7. Governance and internal control

(Incorporating Statement of Directors' Responsibilities):-

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the Charity's financial activities during the year and of its financial position at the end of the year. In preparing financial statements giving a true and fair view, the directors should follow best practice and:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards and statements of recommended practice have been followed, subject to any departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Charity will continue in operation.

The directors are responsible for keeping accounting records which disclose with reasonable accuracy the financial position of the Charity and which enable them to ascertain the financial position of the Charity and which enable them to ensure that the financial statements comply with applicable law. They are also responsible for safeguarding the assets of the Charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

8. Statement as to Disclosure of Information to Auditors:-

In accordance with company law, as the company's directors, we certify that so far as we are aware, there is no relevant audit information of which the company's auditors are unaware; and as the directors of the company we have taken all the steps that we ought to have taken in order to make ourselves aware of any relevant audit information and to establish that the Charity's auditors are aware of that information.

This report has been prepared in accordance with the Statement of Recommended Practice: Accounting and Reporting by Charities (issued in March 2005) and in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small entities.

On behalf of the board



R. Ward - Trustee

22nd March 2012

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF
ANDREW WOMMACK MINISTRIES - EUROPE**

We have audited the financial statements of Andrew Wommack Ministries - Europe for the year ended 30th June 2011 which comprise the Statement of Financial Activities, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditor

As explained more fully in the Trustees' Responsibilities Statement, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the trustees; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Trustees' Annual Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 30th June 2011, and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to smaller entities; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Trustees' Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies exemption in preparing the Trustees' Annual Report.



**ZOE WALSH FCCA
SENIOR STATUTORY AUDITOR
FOR AND ON BEHALF OF BALDWIN McCRANOR LIMITED**

**CLIFFORD HOUSE,
38/44 BINLEY ROAD,
COVENTRY,
CV3 1JA.**

27TH MARCH 2012

ANDREW WOMMACK MINISTRIES - EUROPE

STATEMENT OF FINANCIAL ACTIVITIES
(Incorporating an Income and Expenditure Account)

FOR THE YEAR ENDED 30TH JUNE 2011

	Note	Unrestricted funds £	Restricted funds (Note 10) £	Total 2011 £	Total 2010 £
Incoming resources:					
Incoming resources from generated funds					
Voluntary income					
Donations		831,603	326,773	1,158,376	1,135,178
Other income		19,668	-	19,668	14,961
Investment income					
Bank interest		1,970	-	1,970	515
Incoming resources from charitable activities					
Partnership programmes		461,209	-	461,209	429,654
Sales		235,898	-	235,898	209,008
Bible school fees		237,332	-	237,332	253,928
Total incoming resources		£1,787,680	£326,773	£2,114,453	£2,043,244
Resources expended:					
Cost of generating funds		169,327	-	169,327	152,422
Charitable activities		1,565,075	179,102	1,744,177	1,550,814
Governance costs		29,003	-	29,003	25,862
Total resources expended	2.	£1,763,405	£179,102	£1,942,507	£1,729,098
Net incoming resources		24,275	147,671	171,946	314,146
Fund balances brought forward at 1st July 2010		263,682	693,052	956,734	642,588
Fund balances carried forward at 30th June 2011		£287,957	£840,723	£1,128,680	£956,734

Statement of changes in resources applied for fixed assets for charity use

	Unrestricted funds £	Restricted funds £	Total 2011 £	Total 2010 £
Net movement in funds for the period	24,275	147,671	171,946	314,146
Resources applied to tangible fixed assets	(280,435)	(745,716)	(1,026,151)	3,525
Net movement in funds available for future activities	£(256,160)	£(598,045)	£(854,205)	£317,671

ANDREW WOMMACK MINISTRIES - EUROPE

BALANCE SHEET

AS AT 30TH JUNE 2011

	Note	£	2011	£	£	2010	£
Fixed assets							
Tangible fixed assets	4.			1,035,726			9,575
Current assets							
Stock	5.		69,006			37,668	
Debtors	6.		163,369			135,030	
Cash at bank and in hand			248,574			812,195	
			<u>£480,949</u>			<u>£984,893</u>	
Creditors: Amounts falling due within one year	7.		<u>£86,325</u>			<u>£37,734</u>	
Net current assets				394,624			947,159
Total assets less current liabilities				<u>1,430,350</u>			<u>956,734</u>
Creditors: Amounts falling due after more than one year	8.			(301,670)			-
Net assets				<u>£1,128,680</u>			<u>£956,734</u>
Funds	10.						
Unrestricted				287,957			263,682
Restricted				840,723			693,052
				<u>£1,128,680</u>			<u>£956,734</u>

These accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small entities.

The accounts on pages 6 to 13 were approved by the Board of Directors on 22nd March 2012



R. Ward - Director

ANDREW WOMMACK MINISTRIES - EUROPE

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 30TH JUNE 2011

1. Accounting policies

- (a) The financial statements have been prepared under the historical cost convention and in accordance with the Statement of Recommended Practice "Accounting and Reporting by Charities" (SORP 2005) and the Financial Reporting Standard for Smaller Entities (effective April 2008).
- (b) The amounts shown as donations, partnership programmes and fees are accounted for on a receivable basis including income tax recoverable where appropriate. Legacies are accounted for on an accruals basis where the charity is reasonably certain of its entitlement to the legacy and when the amount can be reliably measured.
- (c) Expenditure is shown on an accruals basis. Support costs are allocated to activity headings on an actual or estimated basis.
- (d) Expenditure incurred in providing fixed assets, e.g. equipment purchases, is allocated over the expected useful life of the asset by means of a charge for depreciation against the income for the period.
- (e) Depreciation has been charged on cost at the following rates:

Freehold property	2% per annum, i.e. depreciated over fifty years
Furniture and fittings	33% per annum, i.e. depreciated over three years
Computers and other equipment	25% per annum, i.e. depreciated over four years
- (f) Stocks of books for resale are shown at the lower of cost and net realisable value.
- (g) Income received for a specific purpose have been shown as restricted fund income and the related expenditure has been charged against that fund.

ANDREW WOMMACK MINISTRIES - EUROPE

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 30TH JUNE 2011

2. Analysis of resources expended	Direct costs £	Support costs £	Total 2011 £	Total 2010 £
Cost of generating funds				
Advertising, marketing and fundraising costs	£67,699	£101,628	£169,327	£152,422
Charitable activities				
Production and distribution costs	587,535	196,914	784,449	692,956
Television broadcasting costs	449,571	16,677	466,248	407,709
Conferences and missions	28,563	33,968	62,531	58,722
Charis Bible College	251,048	143,810	394,858	360,936
Other costs of activities in furtherance of objects	19,414	16,677	36,091	30,491
	<u>£1,336,131</u>	<u>£408,046</u>	<u>£1,744,177</u>	<u>£1,550,814</u>
Governance costs				
Professional fees	-	9,000	9,000	8,000
Other expenses	4,245	15,758	20,003	17,862
	<u>£4,245</u>	<u>£24,758</u>	<u>£29,003</u>	<u>£25,862</u>
Total resources expended	<u>£1,408,075</u>	<u>£534,432</u>	<u>£1,942,507</u>	<u>£1,729,098</u>
Support costs is analysed as follows:				
Salaries		123,291		
Rent and rates		163,490		
Stationery and office costs		116,969		
Repairs and renewals		25,822		
Professional fees		29,518		
Irrecoverable VAT		21,154		
Bank charges and hire purchase interest		40,483		
Depreciation		13,705		
		<u>£534,432</u>		
Resources expended includes:				
Auditors' remuneration - audit fees			4,500	4,350
- other services			3,525	1,250
Trustees' remuneration			-	-

Trustees' expenses reimbursed during the year amounted to £512 (2010 - £1,836).

Charitable activities includes grants and donations of £44,323 (2010 - £32,501) to various individuals and charitable organisations.

ANDREW WOMMACK MINISTRIES - EUROPE

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 30TH JUNE 2011

3. Staff costs	2011	2010
	£	£
Wages and salaries	489,173	465,263
National insurance	35,218	34,475
	£524,391	£499,738
Average number of employees	29	28

No employee earned £60,000 per annum or more.

4. Tangible fixed assets	Freehold property	Furniture and fittings	Computers and other equipment	Total
	£	£	£	£
Cost				
At 1st July 2010	-	12,434	84,085	96,519
Additions	1,016,555	5,100	18,201	1,039,856
Disposals	-	-	(19,716)	(19,716)
At 30th June 2011	£1,016,555	£17,534	£82,570	£1,116,659
Accumulated depreciation				
At 1st July 2010	-	12,154	74,790	86,944
Charge for the year	3,388	1,840	8,469	13,697
Eliminated on disposal	-	-	(19,708)	(19,708)
At 30th June 2011	£3,388	£13,994	£63,551	£80,933
Net book value				
30th June 2011	£1,013,167	£3,540	£19,019	£1,035,726
1st July 2010	-	£280	£9,295	£9,575

5. Stocks	2011	2010
	£	£
Stock of books for resale	£69,006	£37,668

ANDREW WOMMACK MINISTRIES - EUROPE

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 30TH JUNE 2011

6. Debtors	2011	2010
	£	£
Trade debtors	12,027	13,644
Prepayments and accrued income	58,847	47,677
Other debtors	92,495	73,709
	£163,369	£135,030
7. Creditors: amounts falling due within one year	2011	2010
	£	£
Accruals and deferred income	12,029	22,030
Trade creditors	21,465	5,770
Other creditors	7,959	9,934
Property loan (see note 9)	44,872	-
	£86,325	£37,734
8. Creditors: amounts falling due after more than one year	2011	2010
	£	£
Property loan (see note 9)	£301,670	-
9. Secured creditors		

The property loan represents deferred payments in respect of the charity's freehold premises, which was purchased in May 2011, such payments falling due as follows:

	2011	2010
	£	£
Within one year	44,872	-
In the second to fifth years inclusive	201,265	-
Over five years	100,405	-
	£346,542	-

The loan is secured by way of a legal charge on the premises, and represents 34% of the value of the property in the accounts.

ANDREW WOMMACK MINISTRIES - EUROPE

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 30TH JUNE 2011

10. Restricted funds	Balance 1st July 2010 £	Movement in resources		Balance 30th June 2011 £
		Incoming £	Outgoing £	
Television fund - God TV	-	18,938	(18,938)	-
Television fund - Lighthouse TV	-	1,142	(1,142)	-
Charis Bible College England Mission fund	53,495	17,473	(25,810)	45,158
Charis Bible College Northern Ireland Mission fund	24,313	2,434	(3,494)	23,253
World Outreach fund	17,710	36,038	(42,561)	11,187
Uganda Outreach fund	25,287	2,025	(27,312)	-
Other donations fund	7,071	17,181	(23,567)	685
Building fund	549,918	219,519	(23,721)	745,716
Scholarship fund	15,258	866	(1,400)	14,724
Translation fund	-	6,971	(6,971)	-
Hungary fund	-	4,186	(4,186)	-
	<u>£693,052</u>	<u>£326,773</u>	<u>£(179,102)</u>	<u>£840,723</u>

The Television funds represent monies donated to finance broadcasting on the God Channel and Lighthouse TV respectively.

The Charis Bible College Mission funds represent monies received in support of student mission trips.

The World Outreach fund represents monies earmarked for World Outreach and new projects.

The Uganda Outreach fund represents monies earmarked for Uganda Outreach projects.

The Other donations fund is for gifts earmarked for other overseas projects including USA and China.

The Building fund represents monies raised in support of the purchase and refurbishment of the charity's freehold premises.

The Scholarship fund is for the funding of Bible College scholarships.

The Translation fund represents monies raised in support of translation projects.

The Hungary fund represents monies in support of the operation in Hungary.

10a. The Unrestricted fund movement is shown on the face of the Statement of Financial Activities.

ANDREW WOMMACK MINISTRIES - EUROPE

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 30TH JUNE 2011

11. Analysis of assets and liabilities between funds	Unrestricted £	Restricted £	Total £
Fixed assets	290,010	745,716	1,035,726
Stocks	69,006	-	69,006
Debtors	150,137	13,232	163,369
Cash	88,587	159,987	248,574
Creditors less than one year	(41,453)	(44,872)	(86,325)
Creditors due in more than one year	(268,330)	(33,340)	(301,670)
	£287,957	£840,723	£1,128,680

12. Financial commitments

At 30th June 2011 the Charity had annual commitments under operating leases as follows:

	2011		2010	
Expiry date	Land and buildings £	Other £	Land and buildings £	Other £
Within one year	-	3,459	*	-
One to two years	17,500	-	-	7,946
Two to five years	-	16,081	17,500	12,489
	£17,500	£19,540	£17,500	£20,435

* Charitable premises at Walsall were occupied on a three-month notice basis. Rent and service charges were approximately £35,664 for a three-month period.